

# Strategic management

**ECTS**:3

### Description du contenu de l'enseignement :

S1. Introduction: strategic management, past and current issues

PART 1: RETHINKING VALUE CREATION

- S2. Why and how to rethink a company's business model?
- S3. What mechanisms for creating and capturing value in a globalized context?
- S4. Under what conditions can an innovation create a market disruption?
- S5. Intermediate synthesis: presentation of group projects and correction of case study 1

PART 2: INFLUENCING AND INTERACTING WITH THE ENVIRONMENT'S ACTORS

- S6. Competition or cooperation: why and how to structure a business ecosystem
- S7. How can a firm shape the institutional context to its own advantage?
- S8. Intermediate synthesis: presentation of group projects and correction of case study 2

PART 3: ORCHESTRATING STRATEGY

- S9. Governance: how to align strategy with stakeholders' expectations?
- S10. How is the strategy planned and implemented on a daily basis?

#### Compétence à acquérir :

- Know and understand the main strategic issues that companies are currently facing;
- Master essential theoretical concepts to shed light on these issues and mobilize them as a framework for analysis;
- Elaborate a structured and reflexive analysis of a company's strategic situation.

#### Mode de contrôle des connaissances :

Continuous assessment (50%): Group project (40%) (collective work) & Case study (10%) (individual)

Final exam (50%): Case study (Individual exam)

## Bibliographie, lectures recommandées :

JOHNSON G., SCHOLES K., WHITTINGTON R., ANGWIN D., REGNER P. Exploring Corporate Strategy, Prentice Hall, 11th edition, 2019.

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